



Job N031: Field Application Scientist

Newomics Inc., a venture-backed and NIH-funded commercial-stage biotechnology company in the San Francisco Bay Area, develops and commercializes enabling platforms and solutions for precision medicine. Newomics has unique infrastructure and resources to make major contributions to personalized healthcare. For more information, visit www.newomics.com.

Newomics has an immediate opening for a full-time Field Application Scientist position. The scientist will develop new applications and provide technical support for Newomics products to customers. Current customers include a wide range of biopharma companies and research institutions. Outstanding candidates will be considered at the Senior Scientist level. Newomics will provide a comprehensive compensation package including salary, equity, and benefits such as PTO, medical/dental/vision and 401(k) plan.

Responsibilities

- Support the marketing and sale of Newomics products
- Troubleshoot hardware and software problems for LC-MS
- Help customers with LC-MS application issues
- Provide product demonstration to existing and potential customers
- Provide technical support to existing and potential customers
- Perform installation and training of Newomics products at customer sites
- Develop new applications of Newomics products
- Develop new LC-MS assays of biological samples together with R&D scientists
- Participate in the general lab and instrument maintenance
- Document all experimental records and file reports
- Require 20-30% travel

Qualifications

- A MS or PhD degree in Analytical Chemistry, Bioengineering or a related field
- A minimum of 3+ years of industry experience
- Deep understanding and proven experience in liquid chromatography and mass spectrometry instrumentation
- Hands-on experience in developing LC-MS assays for biological samples
- Proven troubleshooting ability to diagnose and resolve problems of hardware and software on sophisticated instruments
- Demonstrated experience in developing strong customer relationships is a plus
- Demonstrated abilities in documentation and record keeping
- Must be able to travel domestically and internationally
- Highly motivated, a team player, a quick learner, and a problem solver
- Excellent oral and written communication skills
- Ability to work in a fast-paced startup environment
- Eligibility to work in the United States

To apply

Please send a cover letter, a resume, and contact information for three references, to jobs@newomics.com.