

## **Job Description**

**Newomics Inc.**, a venture-backed and NIH-funded commercial-stage biotechnology company in the San Francisco Bay Area, develops and commercializes enabling platforms and solutions for precision medicine. Newomics has unique infrastructure and resources to make major contributions to personalized healthcare. For more information, visit [www.newomics.com](http://www.newomics.com).

Newomics has an immediate opening for a full-time Senior Scientist position. The scientist will be responsible for developing new mass spectrometry applications and providing technical support for Newomics products to customers. Current customers include a wide range of biopharma companies and research institutions. Outstanding candidates will be considered at the Manager level. Newomics will provide a comprehensive compensation package including salary, equity, and benefits such as PTO, medical/dental/vision and 401(k) plan.

## **Responsibilities**

- Develop new mass spectrometry applications for Newomics products and generate application notes
- Conduct high level presentation of Newomics products and solutions at conferences and customer events
- Provide field support to sales staff on customer visits and meetings
- Perform product demonstrations and scientific work to prospective customers to generate interests and justification prior to sale
- Provide technical and applications support to existing and potential customers, including site visits and online support
- Perform installation and training of Newomics products at customer sites
- Troubleshoot hardware and software problems for LC-MS
- Participate in the general lab and instrument maintenance
- Document all experimental records and file reports

## **Qualifications**

- A PhD degree in Analytical Chemistry, Bioengineering, or a related field
- A minimum of 5+ years of industry experience
- Deep understanding and proven experience in liquid chromatography and mass spectrometry instrumentation and applications
- Hands-on experience in developing LC-MS assays for biological samples
- Proven troubleshooting ability to diagnose and resolve problems of hardware and software on mass spectrometers
- Demonstrated abilities in documentation and record keeping
- Demonstrated experience in developing strong customer relationships is a plus
- Requires 25% business travel
- Highly motivated, a team player, a quick learner, and a problem solver
- Excellent oral and written communication skills
- Ability to work in a fast-paced startup environment
- Eligibility to work in the United States

## **To apply**

**Please send a cover letter, a resume, and contact information for three references to [kcoenen@newomics.com](mailto:kcoenen@newomics.com)**

Job Type: Full-time

Pay: \$100,000.00 - \$150,000.00 per year